

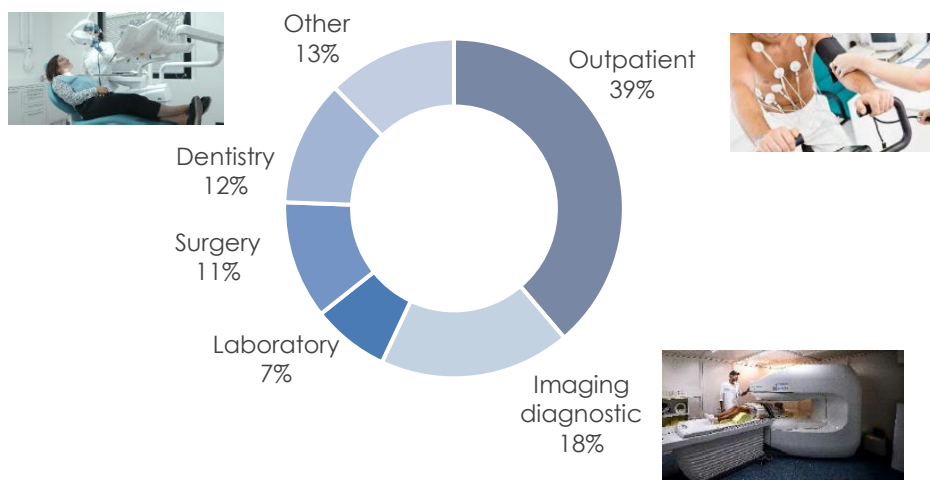
## PROFILE

Casa della Salute is an integrated operator of health centers, built around the concept that a wide array of high-quality private health services such as imaging diagnostics and physiotherapy can be provided at accessible prices and with short waiting lists

Company's growth is driven by a disruptive business model, based on advanced IT systems and state-of-the-art equipment, that allows high operational efficiency and prices close to national healthcare ticket

The company doubled its size in 2019 by opening 5 new centers and continued the expansion in 2021 with the opening of 3 new centers. Further new openings are already scheduled in 2022

## REVENUES BREAKDOWN BY SERVICE



Note: 2021 data

## GEOGRAPHICAL PRESENCE



- 12 centers located in Liguria and Piedmont, specifically in:
  - Genova (4x)
  - Manesseno (GE)
  - Busalla (GE)
  - Albenga (SV)
  - Biella (BI)
  - Alessandria (AL)
  - Chiavari (GE)
  - La Spezia
  - Savona

## KEY FINANCIALS

(€ m)	2019	2020	2021	1H22
<b>Centers n.</b>	8	8	11	12
<b>Revenues</b>	11.7	16.5	25.8	16.6
YoY % var.	+105%	+41%	+56%	+33%
<b>EBITDA</b>	1.2	2.3 <sup>(1)</sup>	3.9 <sup>(2)</sup>	2.8 <sup>(3)</sup>
% margin	10%	14%	15%	17%
<b>Net income</b>	-0.2	-0.6	-0.8	-0.7
<b>Capex</b>		2.6	15.4	8.3
<b>Net debt (cash)</b>	6.2	16.5	34.3	32.9

Note: accounts drawn up in accordance with Italian accounting standards, 2020 accounts reclassified according to ITM policies

(1) Adjusted for non recurring costs for €1.3m

(2) Adjusted for non recurring costs for €1.4m

(3) Adjusted for non recurring costs for €0.3m

Increase mainly due to application of IFRS16

IFRS16 impact (€10.6m) Includes €7m of ITM shareholder loan

Includes €5m of capital increase