

Tecnica Group (40%)



PROFILE

Tecnica Group is the main Italian group active in the sport sector being the leading manufacturer of outdoor footwear and ski equipment.

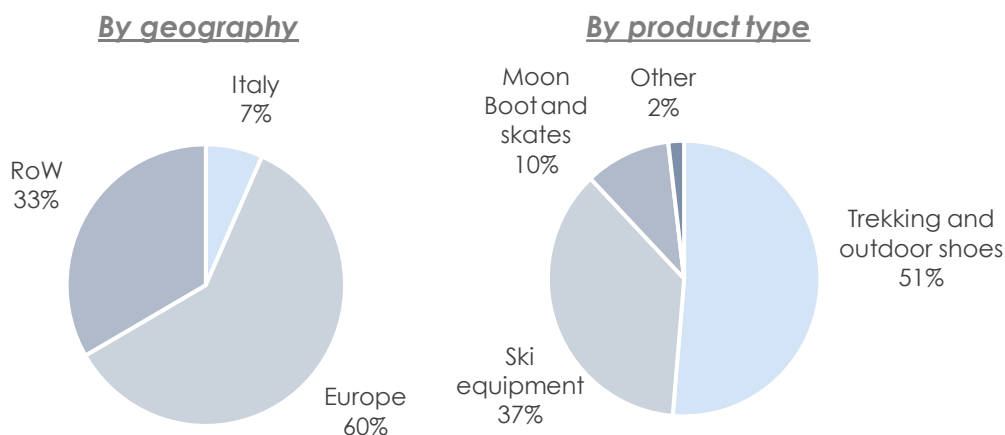
The Group has collected a portfolio of brands that includes some of the industry's historic names: Tecnica (ski boots and footwear), Nordica (skis and boots), Moon Boot (footwear), Lowa (trekking shoes), Blizzard (skis) and Rollerblade (inline skates).

Tecnica is a multinational group that generates more than 90% of its sales abroad and its production plants are located in Germany, Austria, Hungary, Slovakia and Ukraine.

BRANDS AND PRODUCTS



REVENUES BREAKDOWN



Note: 2019 data

KEY FINANCIALS

(€ mln)	2016	2017	2018	2019	9M20
Revenues	341.2	368.0	398.5	424.0	260.2
YoY % var.	+2.4%	+7.9%	+8.3%	+6.4%	-10.5%
EBITDA	28.0	31.4	37.7	59.6	37.2
% margin	8.2%	8.5%	9.5%	14.0%	14.3%
Net income⁽¹⁾	(0.8)	0.9	5.4	11.3	
Capex	8.7	10.0	11.7	14.4	
Net debt (cash)	170.7	125.6	113.4	221.1	215.9

(1) Excluding minorities

EBITDA adjusted: €59.6m
 + IFRS16 adoption €5.2m
 - Non recurring items €3.9m
 - Riko full year pro-forma adj €9.4m
 EBITDA reported: €51.5m

Increase due to:
 - Adoption of IFRS16 (€37m)
 - Riko-Lowa minorities acquisition (€86m)