## Portfolio companies: Autogas – AGN Energia (30%)



## **Profile**

**Autogas – AGN Energia**, based in Genoa, operates mainly in Italy in the distribution of LPG gas for domestic use (small tanks, meters, small networks), commercial and industrial uses.

The Group has gradually diversified its business, exploiting a loyal customer base for cross selling other products (electricity and natural gas) and services (consultancy for efficiency).

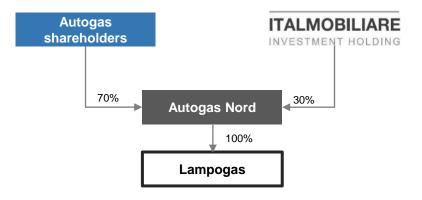
In line with its strategy of market consolidation, Autogas has acquired 100% of Lampogas Group, another leading Italian operator active in the sale of LPG, almost doubling its size and aggregating its offer under the new brand: AGN ENERGIA.

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## **Transaction structure**

AGN financed the acquisition of Lampogas partly through a **€60 m** capital increase subscribed by Italmobiliare and partly through bank financing.



**Revenues Breakdown Key financials** By service 2019 2018 **Results** € Million preliminary pro-forma Electric energy, Natural gas, Energy efficiency 18% **Revenues** 487.7 526.2 **EBITDA** 36.0 34.4 LPG Distribution Profit 4.8 7.8 82%