CDS - Casa della Salute (88%)

Entry: December 2020



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CDS - Casa della Salute is an integrated operator of health centers, built around the concept that a wide array of high-quality private health services such as imaging diagnostics and physiotherapy can be provided at accessible prices and with short waiting lists

Company's growth is driven by a disruptive business model, based on advanced IT systems and state-of-the-art equipment, that allows high operational efficiency, and prices close to national healthcare ticket

The company operates 33 healthcare centers and 5 analysis collection centers

Dentistry 18% Surgery Outpatient 8% 40% Laboratory 5% **Imaging** diagnostic 29%

Note: 2024 data; unaudited management accounts

38 centers located in Liguria, Piedmont and Sardinia

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(€ m)	2019	2020	2021	2022	2023	2024	1H25
Centers n.	8	8	11	12	26	35	38
Revenues	11.7	16.5	25.8	32.5	42.8	63.2	38.0
YoY % var.	+105%	+41%	+56%	+26%	+32%	+48%	+20%
Adj. for non recurring costs		1.3	1.4	1.7	3.5	5.7	2.2
EBITDA adj.	1.2	2.3	3.9	6.5	8.6	13.2	6.5
% margin	10%	14%	15%	20%	20%	21%	17%
Net income	(0.2)	(0.6)	(8.0)	(1.7)	(3.7)	(7.9)	(4.6)
Capex		2.6	15.4	20.0	25.1	37.3	17
Net debt (cash)	6.2	16.5	34.3	44.5	66.3	78.2	78.9

Note: 2019 accounts drawn up in accordance with Italian accounting standards, 2020 accounts reclassified according to ITM policies, from 2021 in accordance with IFRS

> Increase mainly due to application of IFRS16

Of which: Bank net debt: €34 m IFRS 16 lease debt: €34 m Shareholders' loan: €11 m

Includes capital increase of €9.3 m